Products & Services PREMIUM QUALITY LUBRICANTS

QUALITY AND INTEGRITY IN EVERYTHING WE DO...

GB LUBRICANTS

ESTABLISHED IN 1877

Over 140 years in the making...

With an illustrious history dating back to 1877, GB Lubricants are one of the foremost privatelyowned manufacturers of premium quality lubricants in the UK. Over the last 140 years we have developed a distinguished reputation from the northernmost reaches of Scotland, across Wales to the southernmost tip of England.

QUALITY

Our reputation is built upon by our unwavering focus on quality. Our continual investment in the latest laboratory equipment enables us to deliver products for the most demanding of applications, products which are renowned for their integrity amongst our customers and peers.



INNOVATION

We're proud to be pioneers in our field. Our continued investment in our people and processes enables us to undertake cutting-edge research and development to create new and advanced technologies. Keeping in-tune with market trends, technical, and commercial demands, means we are able to deliver products which continue to meet the ever-changing needs of our diverse client base.

FLEXIBILITY

Flexibility is integral to all that we do, from our super-fast lead times and small blend runs, to our client-first attitude, makes us truly distinctive in our field. This coupled with our in-house fleet of delivery vehicles and drivers, and our central warehousing, means that we are able to meet our customers' demands time and time again.

CUSTOMER CARE

Maintaining customer relationships are fundamental to our success. Continuity of long-standing account management personnel through to our dedicated delivery drivers, our team goes that extra mile in understanding you, your business, and your needs.



Manufacturing independently in Gateshead for over 140 years...

In 1877 at the dawn of the mass-market adoption of earliest combustion engines, mineral oils were in their infancy. That year JC Goodall was founded to service the local market in the North East of England. In 1882 TWG Bates joined the firm and Goodall, Bates & Co was formed with an oil works and office in Newcastle upon Tyne and a grease manufacturing facility in neighbouring Gateshead. In 1902, JC Goodall retired leaving room for TWG Bates' two sons, Herbert and Harry to join the firm.

In 1906 the business become incorporated and continued to grow demand for its products. In 1931 the Company amalgamated with C & J Todd, Burnside Oil Works, Newcastle upon Tyne, with the newly formed company becoming Goodall, Bates & Todd Limited. Shortly after the amalgamation process the Company decided to focus upon their Gateshead facility in which the company is located till this day operating under the name of GB Lubricants. "Maintaining customer relationships are fundamental to our success."

Today GB Lubricants is undergoing an exciting and progressive era within its history with multimillion pound infrastructure investment, new product development and enhanced value-added services. The Company continues to provide quality and integrity to customers within its traditional heartlands of Scotland and the North East whilst developing emerging international markets. ateshead

Vision & Mission...



• Family-owned

Being family-owned, our culture is based upon strong relationships built on trust

• Highly-advanced

Our sophisticated technology and product innovation ensures we remain ever-aligned with increasing market demands

• Principled

Our business is run with the utmost degree of integrity from top management down to every single employee

OUR PROMISE TO YOU:

- World-class products and technology
- ✓ Innovative solutions to your challenges
- ✓ Industry-leading value-added services and on-site support
- Expert technical advice and guidance
- ✓ Open, honest and transparent working practices
- First-rate account management

OUR VISION

Our vision is enhance the position of GB Lubricants as a leading independent manufacturer of high-quality lubricants and associated products. Through the pursuit of service and technical excellence we aim to continuously meet and exceed the demands placed upon us by our diverse customer base.

OUR MISSION

Through continuous inward investment in core competencies and infrastructure it is our mission to grow both geographical and product markets to drive revenue growth. Development of value-added services and enhanced customer understanding will enable us to achieve our vision.

• Sustainable

We are committed to undertaking processes and operations which ensure any impact on the environment is minimised

• Diligent

Our management team leads by example and instils, and encourages, a strong work ethic across the whole workforce

Respectful

We treat every individual and organisation we work alongside with respect and consideration, and build strong relationships with all – whether fellow team members, customers, or partners

"We are extremely proud of the values we hold which have created the foundations on which our success has been built."

Corporate Social Responsibility...

Our commitment to corporate social responsibility plays a fundamental part in our decision making processes, from board level to those working on the shop floor. As an organisation we're deeply committed to improving the lives of those within our community, workforce and supply chain.

COMMUNITY

We are hugely passionate about the people and wider community of Gateshead in which we are located. We are well respected within the area for our contribution to the community. As a business, we play a pivotal role in supporting local charities. In doing so nominating a charity that is the focal point of our fundraising activity. We work together with each of our employees to encourage engagement and to support team activities which go to raise much needed funds for those in need.

EMPLOYEES

Our approach to business also extends beyond local charities to our employees, providing a safe and socially fulfilling environment in which to work. This is evident in our long service history and very low staff turnover rates, of which we are hugely proud of. We look for and actively recruit staff that share this vision.

SUPPLY CHAIN

Corporate social responsibility to us incorporates the entire supply chain. We have long established relationships with our suppliers, forming mutually beneficial relationships. In maintaining and developing these relationships in a socially responsible manner we are best placed to offer the best service to our customers. When seeking out new suppliers we always ensure there is an alignment in our values.

UK Manufacturing...

Manufactured in Gateshead for over 140 years

Our manufacturing facility has been located in the town of Gateshead, UK for over 140 years. Occupying close proximity to major transportation links the facility remains an ideal hub for manufacturing, research and development and distribution to this day.

FLEXIBILITY AND CAPABILITY

Our UK manufacturing base is also home to all the administrative and managerial functions with the business. Enabling us to react quickly to customer demands. Cutting through the bureaucracy experienced by organisations with outsourced elements of their value-chain. We believe we are in a truly unique position to offer world-class products and the flexibility and responsiveness that is demanded in the marketplace.

QUALITY AND INNOVATION

Our state of the art laboratories are equipped with the latest cutting edge lubricant testing and analysis equipment. Being located in the UK we can utilise highly skilled product managers and chemists to ensure our products are amongst the best in the world in terms of quality and performance.

COMPUTERISED PLANT

With a firm manufacturing heritage our state of the art computerised plant is fit for the challenges of the 21st century. Flexible to undertake specialised short production runs to large capacity undertakings into the millions of litres. The plant has seen significant investment within operational capacity and technology, housing purpose built manufacturing facilities for various product lines and additional bulk storage capacity. The plant is geared to manufacture lubricant technologies to the highest of standards for a wide variety of modern applications.



QUALITY AND INTEGRITY ARE THE CORNERSTONES OF OUR BUSINESS

As a company, we pride ourselves on commitment to quality, and in ensuring we meet the highest operational, environmental and health and safety standards across all business operations. We hold a number of internationallyrecognised industry accreditations which we continuously maintain, including:

- BSI ISO 9001:2008 Quality Management System
- BSI ISO 14001:2004 Environmental Management System
- BSI OHSAS 18001:2007 Occupational Health & Safety Management System
- BSI PAS 99:2012 Integrated Management Registration

We are members of the following industry associations and bodies:

- UKLA (United Kingdom Lubricants Association)
- VLS (Verification of Lubricant Specifications)
- UEIL (Union of the European Lubricants Industry)
- ATIEL (Association Technique de l'Industrie Européenne des Lubrifiants)
- API (American Petroleum Institute)

Products...



AVAILABLE SIZES

All of our products are available in a wide variety of sizes and materials suitable for various transportation and storage methods. Whatever your demands we will be able to accommodate them.

1L 5L 20L 25L 205L 1000L BULK/ PUMP-OFF

Please see our website for the full range of available products www.gblubricants.co.uk



AGBIUE GB Lubricants are distributors of AdBlue, for use in all modern diesel powered machines that are fitted with an SCR catalyst.

Industry Sectors...



COMMERCIAL VEHICLE

Designed specifically to meet the varied needs of today's mixed fleet, our extensive range of cutting edge lubricants perfectly protects commercial vehicles in even the most arduous of conditions.



OFF-HIGHWAY

We understand the tough conditions often faced by heavy equipment, which is why we've developed our range of off-highway lubricants in close collaboration with major multinational OEMs to ensure the very highest levels of protection and to support performance and durability.



FORESTRY & HORTICULTURE

A specially formulated range of lubricants designed to keep both petrol and diesel horticultural equipment operating under severe operating conditions. These include all-terrain vehicles (ATV), strimmers, lawnmowers, chainsaws and brush cutters.



AGRICULTURE

Developed in close collaboration with major multinational tractor and farm machinery OEMs, our high quality range of agricultural products has been specifically designed to meet the tough and diverse demands of the modern farm.



INDUSTRIAL

Our high quality range of industrial lubricants and maintenance products have been purposely designed for use across a wide variety of demanding applications, ensuring efficient and effective operation across critical machinery and plant.



POWER GENERATION

A specially designed range of products for the latest technology diesel generators and gas generator sets. Developed and tested in close collaboration with major multinational OEMs and provides the most advanced protection and optimum performance.



AUTOMOTIVE

Our manufacturer approved range of automotive products has been developed through consultation with major OEMs, ensuring that all our products meet the most stringent and rigorous international standards.

Own-brand – working with you at every stage...



"We are proud to call some of the world's largest organisations our clients."

Our specialist team develops and manufactures an extensive range of world-class lubricants fully compliant with the latest technologies that comply with global quality standards. This ensures your brand is fully backed up with the quality it needs to maintain its reputation. We work closely with product managers and marketing personnel to ensure the products we manufacture are completely on-brand and fully compliant with specific corporate and product guidelines, and further support our customers with the development and implementation of aftermarket programmes to maximise sales revenue. Backed up by a delivery infrastructure that can service your distribution network effectively, across the UK and internationally.





Technical Support

We're hugely proud of the relationships we have with our customers and are always on-hand to provide expert technical support whenever it is needed. Our team of fully-qualified technicians has extensive knowledge of lubricant technologies and their applications, which ensures that we are able to identify and recommend the perfect solutions to our customers' requirements in a timely and professional manner, each and every time. And our technical support function is available to all our customers via the Ask The Expert facility, accessed through our dedicated website, via email or telephone.



Online Lubricants Finder

Use our comprehensive online lubricant finder to view recommended lubricants.

Simply input the vehicle registration number or select from a wide range of commercial vehicles, agricultural, off-highway and industrial plant equipment.





www.whichoilshouldiuse.com mobile | tablet | desktop

Delivery Fleet & Logistics



Our fleet of delivery vehicles is fully owned by GB Lubricants and driven by full time, long serving members of staff. The vehicles are not only maintained to very high standards but are fitted with purpose built pump-off systems providing the flexibility to carry small packaged goods through to bulk product. Each vehicle is routed and monitored by GPS by our experienced transport team, using the latest computer technology. This real time system enables an accurate time of delivery to be reported, offering the customer convenience and peace of mind.

EXPORT & INTERNATIONAL

Our team of specialists is highly-experienced in ensuring the professional, efficient and safe shipping of our products to clients overseas, and provides an extensive programme of ongoing support to international distributors looking to develop sales within the lubricants market, including technical guidance, advice on country-specific inspection procedures, and marketing and communications.

Lubricant Storage and Dispensing Equipment

• Storage solutions

 Dispensing equipment

10 30

 Expert consultancy and advice

DISPENSING EQUIPMENT

- Digital hose end meters
- Air operated oil pumps
- Drum and barrel pumps
- Orum pump trolleys
- Orum and barrel taps
- Open oil reels
- Portable grease dispensers
- Mobile grease dispensers
- Grease guns
- AdBlue IBC hand pump kits
- AdBlue Smart Pro pumps



BUNDED STORAGE TANKS

Fully bunded storage tanks are supplied using a negotiated supply agreement, exclusively for use with GB Lubricants supplied products. Supplied in two stand sizes meeting BS799 Part 5; T200; and PPG2 specifications.

- 150 Gallon / 681 Litre: 1070 x 640 x 1460
- 280 Gallon / 1271 Litre: 1870 x 640 x 1460

SPILL CONTAINMENT



- 4 Barrel Polyethylene Spill Pallet
- Safe working load capacity 2700 kg
- Injection moulded grates & handles for easy removal
- Dimensions: 1380 x 1290 x 280 mm
- 2 Barrel storage also available



Double IBC Spill Pallet

- Suitable for storing 2 x IBCs, 8 x 205 L or a combination
- Safe working load capacity 400 kg
- Compatible dispensing tray available
- Single IBC storage also available

Contact your regional sales manager for a no-obligation on-site survey



Tank Telemetry

Telemetry quickly and easily fitted to the tank, with new or existing sensors. No wires, no fuss, no panics or run outs. Powered by







WHATEVER YOUR

INDUSTRY

THE LOWEST

INSTALLATION

COST







FROM YOUR

MOBILE



FROM YOUR COMPUTER

EFFICIENT PROTOCOLS

THE SMALL BOX THAT DELIVERS BIG RESULTS FOR YOUR BUSINESS

WHEREVER YOUR

LOCATION

WIRELESS

A fraction of the cost of a phone line

WHEREVER YOUR

EQUIPMENT

SELF POWERING · No power needed

FREEDOM No need for access to customers' property

INTEGRAL DISPLAY — Makes setup and test quick and easy as well as removing the need for 9 local gague

SIMPLE TO USE -

and remotely programmable, meaning fewer technician visits to site

LOW COST -

Low cost data transfer using GPRS

PROVEN AND RELIABLE -

THE LOWEST OPERATIONAL COST

- ERP INTERFACE

data costs

Deliver data directly into where your business needs it with no ongoing data management fees.

Keep data transfer to a minimum to

maximise battery life and minimise

MULTICHANNEL

Multichannel device (1 device and 1 sim for multiple tanks) just 38% of the cost of a comparable single channel unit

AFFORDABLE, RELIABLE REMOTE TANK MONITORING SOLUTIONS THAT DELIVER BENEFITS INTO THE HEART OF YOUR BUSINESS



WORLDWIDE OPERATION

- GSM operates in 219 countries
- Quad band
- Wide temperature operation (-40°c to +60°c)
- Approved

Contact your regional sales manager for a no-obligation consultation







LUBRICANTS

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